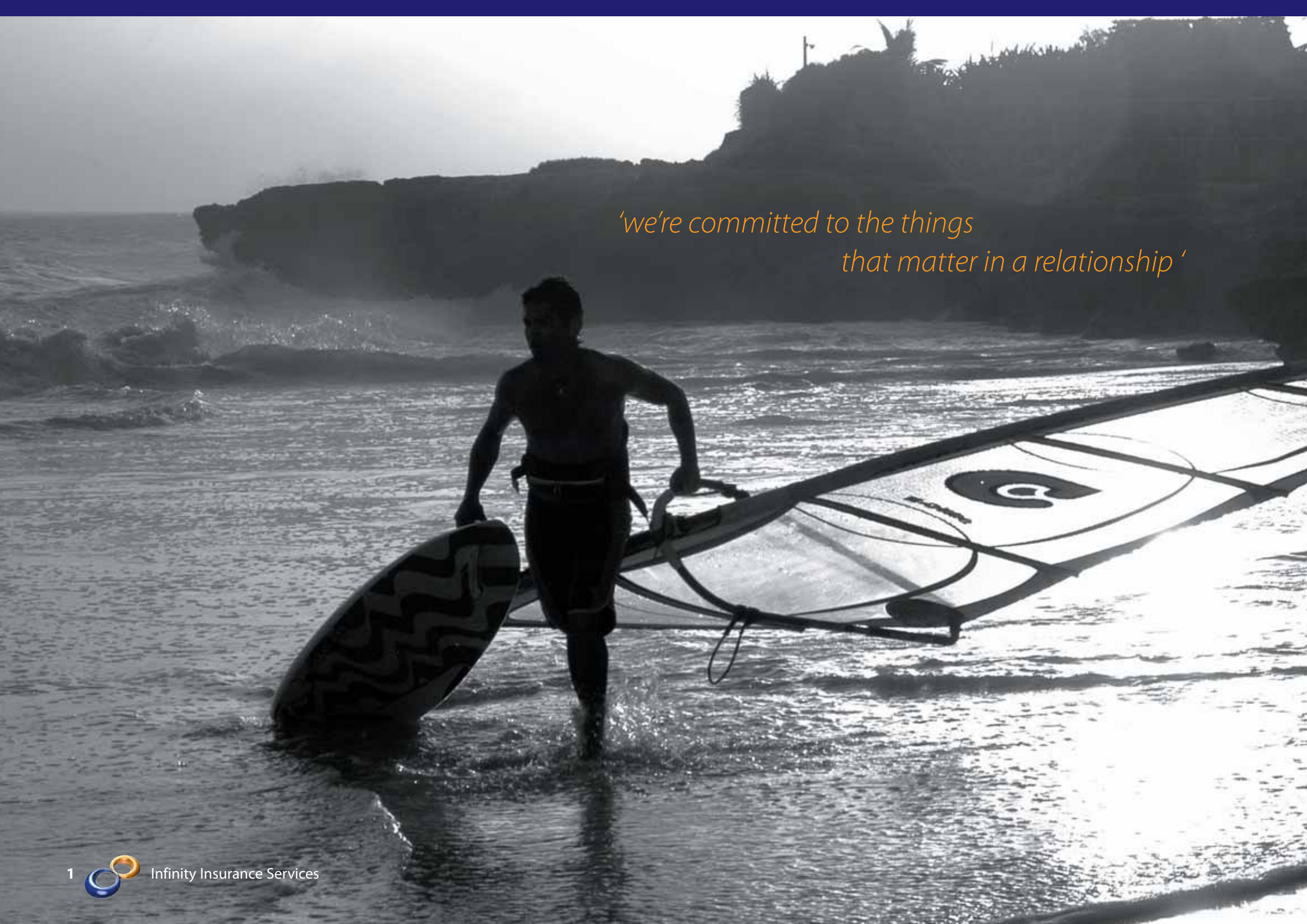




Specialist Travel Insurance Brokers





*'we're committed to the things
that matter in a relationship'*

About Infinity Insurance Solutions

Infinity Insurance Solutions (IIS) offers brokers, corporate clients, the travel trade and affinity groups a straightforward, open book approach to travel insurance.

As a wholly-owned subsidiary of Travel Insurance Facilities Group, IIS benefits from working with an established management team offering over 70 years' combined travel insurance experience.

At IIS our emphasis is on mutually beneficial, long-term partnerships with our clients. We're committed to the things that matter in a relationship – honesty, accountability and transparency. From rates and commissions to scheme performance and the underwriter relationship, IIS is committed to an open book policy that will add value and maximise potential returns.

The combination of our people and our technology is a winning one. Our advanced electronic access and delivery portal enables us to provide solutions at short notice whilst our team of dedicated, professional and industry-experienced account managers work with you to help you get the most out of our services.

*'we believe in full-time
– not part-time – commitment'*



Why Infinity Insurance Solutions?

Experience and market understanding

We're not trying to be all things to all people. At IIS we know where our strengths lie and our focus and experience in the travel insurance industry means that we're familiar with cyclical trends and able to react quickly to changes in the market.

It is our knowledge and ongoing market research that drives product development, so our clients' products are best positioned for continued market growth.

Account management and development

It's easy to show commitment at important moments such as renewal time, but at IIS we believe in full-time – not part-time – commitment.

Our account managers have extensive industry experience and proven expertise in insurance broking and scheme development. They will work alongside you all year round to ensure continuity, quality of service and identify potential opportunities to help achieve your business objectives.

You'll find us accommodating to work with and we'll go the extra mile to exceed your expectations.

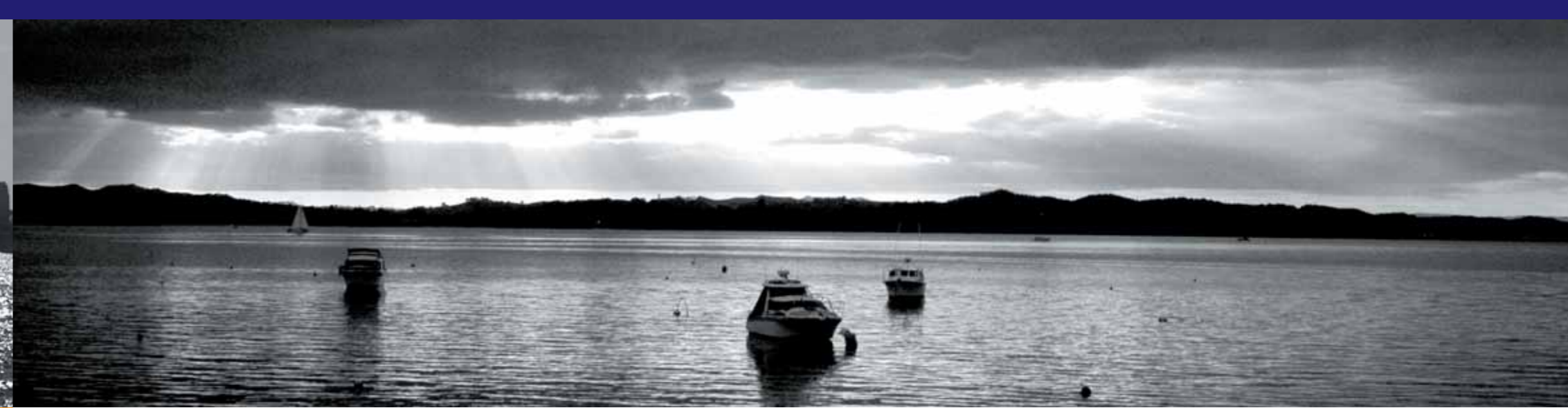
Flexible approach

We have invested heavily in technology to ensure that you can access our full range of travel insurance products and services quickly and easily via our business-to-business electronic portal.

Our product offering is also flexible. Whilst we have a range of "off the shelf" travel insurance products, we are equally interested in tailoring products to clients' specific needs.

So whether it's a single insurance policy you're looking for or a fully-administered scheme with bespoke website and portal, branded to your company, and a 24-hour policy query line managed by IIS on your behalf, we can provide exactly what you need.

'we understand what tour operators and travel agents require'



Our services

The thinking behind IIS is quite simple: we offer a more user-friendly, transparent service to brokers, the travel trade, corporate clients and affinity groups looking for easily administered market-leading insurance products at competitive rates.

Brokers

Whether you're placing business for an individual or a corporate client, we'll ensure you have a scheme that fulfils all your requirements.

For your clients this means first class, value for money products. For you it means a fast turnaround, competitive commission, flexible options, efficient account management and online case tracking to help you manage your business with us more effectively.

Travel Trade

Our team has extensive experience and knowledge of the travel industry so you can be sure that we understand what travel agents and tour operators require from partners such as IIS. And you won't have to waste valuable time bringing us up to speed on the industry either.

Whether it's a scheme, fulfilment services or a policy query helpline, an IIS account manager will work with you to tailor our services to meet your specific requirements and achieve the right outcome for your business.

As well as understanding how the travel industry works, we also have a finger on the pulse of current issues. That means we can help you navigate any regulatory changes. For instance, IIS is fully informed on the impact of the possible reversal of the "connected contract" exclusion by the Financial Services Authority (FSA). We can advise on best practice for FSA compliance and the range of options open.

In a nutshell, by working in partnership with IIS you can be confident that you'll be able to deliver the seamless, first class products, services and support that your customers rely on.

Affinity Groups

More and more affinity groups are looking for benefits for their members, but the dilemma is often where to go to find them.

It takes specialist knowledge to write and develop schemes that work effectively. At IIS this hard-to-find expertise is one of our key strengths. Our insurer relationships enable us to source the best group cover, at the most competitive rates.

And as your scheme progresses, one of our experienced IIS affinity group managers will continue to work actively on your behalf, to help add value and save costs.

Corporate Market

We specialise in tailoring competitively priced schemes to suit specific company needs. Our bespoke service spans employee benefit schemes and staff business travel ensuring the necessary cover is in place.

And it doesn't end there. Once we've established a scheme for you, it's our job to work with you to help identify business objectives and ensure your scheme continues to deliver.

You'll also find policy administration simple – our online portal makes life easy and means that, depending on your scheme, any number of your staff can be granted direct access to arrange policies.

Contact Us

If you wish to discuss any of our products or services, please contact us:

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